

## Goals for Smartsourcing Data Abstraction

Tactical Goals	Strategic Goals
REDUCE COSTS  Take advantage of per-chart pricing to reduce costs, reallocate abstraction staff to frontline positions or other roles, then outsource those positions to shave budget dollars. Bundle with our Core Measures application to save even more.	IMPROVE BUSINESS FOCUS  Focus your time and energy on the key goal leadership expects of quality directors and managers: Building a High-Reliability Organization.  Offload the time-consuming management of abstraction to expertly trained, skilled specialists.
AVOID COSTS  Insourcing carries costs beyond salaries. Data shows the true cost per employee that includes benefits/taxes is 125% - 140% of the salary, not to mention soft/unknown costs and the manager's time cost.	REFOCUS RESOURCES  Abstraction is complex and time consuming for your already stretched resources. Reallocate existing and scarce staff who are needed either to help in frontline care positions or to implement and monitor improvement tactics and initiatives.
SHIFT FROM GENERALISTS TO EXPERTS Insourced teams typically rely on one or a few abstraction generalists who may also wear other hats. ADN's team includes experts in many registries and measures who also stay updated on ever-evolving specifications.	INCREASE AGILITY & FLEXIBILITY  Reducing the need to manage abstraction allows your department to more quickly implement improvement strategies or to more quickly adapt to risks and threats. Gain confidence, reduce overhead, keep headcount low, and leave data collection headaches to the experts.
REDUCE FINANCIAL RISK  Allowing a team of experts to manage your abstraction provides better protection from payment reduction from abstraction errors made due to diverted focus or lack of sufficiently consistent training. Let us be an extension of your team and business.	PREPARE FOR FUTURE CHALLENGES  Prepare for future financial and operational threats like the current pandemic, as well as other challenges, by freeing up your time and budget to better plan and weather future events.

## **Click here to Contact Us and Start the Conversation.**

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